

COLT announces UK winners of the 2008 Partner of the Year Awards

29 January 2009 – COLT, a leading European provider of business communications, today announced the five winners of the UK heat of its European Partner of the Year awards. This year's UK winners will now go forward to the European competition, which culminates in an awards ceremony in Rome in March.

The five winners of this year's awards are:

- **Sales & Marketing Agent of the Year:** Progressive Consulting
- **Sales & Marketing Reseller of the Year:** BIS Ltd
- **Account Management Partner of the Year:** **CAN Networks Limited**
- **Innovation Partner of the Year:** Redwood Telecommunications
- **New Partner of the Year:** Setel

Now in its third year, the Partner of the Year scheme is designed to recognise and reward COLT's top performing partners, both on a national and pan-European level. It is a key feature of COLT's new partner programme, COLT Community, which will offer partners new tools and initiatives in 2009 around four pillars: Partnership, Marketing, Product and Rewards.

Andy Horn, Head of SME Division, UK at COLT said, "COLT's UK partner channel went from strength to strength in 2008 with more than 30 new partners added to our community. We are delighted to be able to recognise the outstanding contribution that these six winners made during the year. Close partnerships will be more important than ever in this year's challenging market and we are committed to developing our partner business during 2009 and ensuring it's as easy as possible for partners to do business with us."

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About COLT

COLT is a leading European provider of business communications. COLT specialises in providing data, voice and managed services to major businesses, SMEs and wholesale customers. COLT operates a 13-country, 25,000km network that includes metropolitan area networks in 34 major European cities with direct fibre connections into 16,000 buildings and 18 COLT data centres.

COLT Telecom Group S.A. is listed on the London Stock Exchange (COLT). Information about COLT and its services can be found at www.colt.net.

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